

SERIAL 05144 RFP TITLE III PROFESSIONAL DEVELOPMENT WORKSHOPS - MCSOS

DATE OF LAST REVISION: December 30, 2005 CONTRACT END DATE: January 31, 2009

CONTRACT PERIOD THROUGH JANUARY 31, 2009

TO: All Departments

FROM: Department of Materials Management

SUBJECT: Contract for **TITLE III PROFESSIONAL DEVELOPMENT WORKSHOPS - MCSOS**

Attached to this letter is published an effective purchasing contract for products and/or services to be supplied to Maricopa County activities as awarded by Maricopa County on **January 18, 2006**.

All purchases of products and/or services listed on the attached pages of this letter are to be obtained from the vendor holding the contract. Individuals are responsible to the vendor for purchases made outside of contracts. The contract period is indicated above.

Wes Baysinger, Director
Materials Management

SF/ks
Attach

Copy to: Clerk of the Board
Kimberley Meyer, MCSOS
Kathy Sicard, Materials Management



CONTRACT PURSUANT TO RFP

SERIAL 05144-RFP

This Contract is entered into this 18th day of January, 2006, by and between Maricopa County ("County"), a political subdivision of the State of Arizona, and Educational Training Specialists, LLC an Arizona corporation ("Contractor") for the purchase of TITLE III PROFESSIONAL DEVELOPMENT WORKSHOPS services.

1.0 TERM

- 1.1 This Contract is for a term of three (3) years, beginning on the 18th day of January, 2006 and ending the 31st day of January, 2009
- 1.2 The County may, at its option and with the agreement of the Contractor, extend the period of this Contract for additional one (1) year terms up to a maximum of three (3) additional terms. The County shall notify the Contractor in writing of its intent to extend the Contract period at least thirty (30) calendar days prior to the expiration of the original contract period, or any additional term thereafter.

2.0 PAYMENT

- 2.1 As consideration for performance of the duties described herein, County shall pay Contractor the sum stated in Final Pricing, attached hereto and incorporated herein as Exhibit "A." Payment shall be made as set forth in the RFP and or the Best and Final Offer.
- 2.2 Payment under this Contract shall be made in the manner provided by law. Invoices shall be prepared and submitted in accordance with the instructions provided on the purchase order. Invoices shall contain the following information: purchase order number, item numbers, description of supplies and/or services, sizes quantities, unit prices, and extended totals and applicable sales/use tax. The County is not subject to excise tax.

3.0 DUTIES

- 3.1 The Contractor shall perform all duties stated in the Agreed Scope of Work, attached hereto and incorporated herein as Exhibit "B."
- 3.2 Contractor shall perform services at the location(s) and time(s) stated in Exhibit "B," or in the purchase order requesting such services.
- 3.2 During the Contract term, County shall provide Contractor's personnel with adequate workspace for consultants and such other related facilities as may be required by Contractor to carry out its contractual obligations.

4.0 TERMS & CONDITIONS

4.1 INDEMNIFICATION AND INSURANCE:

4.1.1 Indemnification.

To the fullest extent permitted by law, Contractor shall defend, indemnify, and hold harmless the County, its agents, representatives, officers, directors, officials, and employees from and against all claims, damages, losses and expenses, including but not limited to attorney fees and costs, relating to this Contract.

The amount and type of insurance coverage requirements set forth herein will in no way be construed as limiting the scope of the indemnity in this paragraph.

4.1.2 Abrogation of Arizona Revised Statutes Section 34-226:

In the event that A.R.S. § 34-226 shall be repealed or held unconstitutional or otherwise invalid by a court of competent jurisdiction, then to the fullest extent permitted by law, **CONTRACTOR** shall defend, indemnify and hold harmless **COUNTY**, its agents, representatives, officers, directors, officials and employees from and against all claims, damages, losses and expenses (including but not limited to attorney fees, court costs, and the cost of appellate proceedings), relating to, arising out of, or resulting from **CONTRACTOR'S** work or services. **CONTRACTOR'S** duty to defend, indemnify and hold harmless, **COUNTY**, its agents, representatives, officers, directors, officials and employees shall arise in connection with any claim, damage, loss or expense that is attributable to bodily injury, sickness, disease, death, injury to, impairment or destruction of property including loss of use resulting therefrom, caused in whole or in part by any act or omission of **CONTRACTOR**, anyone **CONTRACTOR** directly or indirectly employs or anyone for whose acts **CONTRACTOR** may be liable, regardless of whether it is caused in part by a party indemnified hereunder, including **COUNTY**.

The scope of this indemnification does not extend to the sole negligence of **COUNTY**.

4.1.3 Insurance Requirements.

CONTRACTOR, at **CONTRACTOR'S** own expense, shall purchase and maintain the herein stipulated minimum insurance from a company or companies duly licensed by the State of Arizona and possessing a current A.M. Best, Inc. rating of B++6. In lieu of State of Arizona licensing, the stipulated insurance may be purchased from a company or companies which are authorized to do business in the State of Arizona, provided that said insurance companies meet the approval of **COUNTY**. The form of any insurance policies and forms must be acceptable to **COUNTY**.

All insurance required herein shall be maintained in full force and effect until all work or service required to be performed under the terms of the Contract is satisfactorily completed and formally accepted. Failure to do so may, at the sole discretion of **COUNTY**, constitute a material breach of this Contract.

CONTRACTOR'S insurance shall be primary insurance as respects **COUNTY**, and any insurance or self-insurance maintained by **COUNTY** shall not contribute to it.

Any failure to comply with the claim reporting provisions of the insurance policies or any breach of an insurance policy warranty shall not affect coverage afforded under the insurance policies to protect **COUNTY**.

The insurance policies may provide coverage, which contains deductibles or self-insured retentions. Such deductible and/or self-insured retentions shall not be applicable with respect to the coverage provided to **COUNTY** under such policies. **CONTRACTOR** shall be solely responsible for the deductible and/or self-insured retention and **COUNTY**, at its option, may require **CONTRACTOR** to secure payment of such deductibles or self-insured retentions by a surety bond or an irrevocable and unconditional letter of credit.

COUNTY reserves the right to request and to receive, within 10 working days, certified copies of any or all of the herein required insurance policies and/or endorsements. **COUNTY** shall not be obligated, however, to review such policies and/or endorsements or to advise **CONTRACTOR** of any deficiencies in such policies and endorsements, and such receipt shall not relieve **CONTRACTOR** from, or be deemed a waiver of **COUNTY'S** right to insist on strict fulfillment of **CONTRACTOR'S** obligations under this Contract.

The insurance policies required by this Contract, except Workers' Compensation, shall name **COUNTY**, its agents, representatives, officers, directors, officials and employees as Additional Insureds.

The policies required hereunder, except Workers' Compensation, shall contain a waiver of transfer of rights of recovery (subrogation) against **COUNTY**, its agents, representatives, officers, directors, officials and employees for any claims arising out of **CONTRACTOR'S** work or service.

4.1.3.1 Commercial General Liability. **CONTRACTOR** shall maintain Commercial General Liability Insurance (CGL) and, if necessary, Commercial Umbrella Insurance with a limit of not less than \$1,000,000 for each occurrence with a \$2,000,000 Products/Completed Operations Aggregate and a \$2,000,000 General Aggregate Limit. The policy shall include coverage for bodily injury, broad form property damage, personal injury, products and completed operations and blanket contractual coverage including, but not limited to, the liability assumed under the indemnification provisions of this Contract which coverage will be at least as broad as Insurance Service Office, Inc. Policy Form CG 00 01 10 93 or any replacements thereof. There shall be no endorsement or modification of the CGL limiting the scope of coverage for liability arising from explosion, collapse, or underground property damage.

The policy shall contain a severability of interest provision, and shall not contain a sunset provision or commutation clause, or any provision which would serve to limit third party action over claims.

The CGL and the commercial umbrella coverage, if any, additional insured endorsement shall be at least as broad as the Insurance Service Office, Inc.'s Additional Insured, Form CG 20 10 10 01, and shall include coverage for **CONTRACTOR'S** operations and products.

4.1.3.2 Automobile Liability. **CONTRACTOR** shall maintain Automobile Liability Insurance and, if necessary, Commercial Umbrella Insurance with a combined single limit for bodily injury and property damage of no less than \$1,000,000, each occurrence, with respect to **CONTRACTOR'S** vehicles (including owned, hired, non-owned), assigned to or used in the performance of this Contract. If hazardous substances, materials, or wastes are to be transported, MCS 90 endorsement shall be included and \$5,000,000 per accident limits for bodily injury and property damage shall apply.

4.1.3.3 Workers' Compensation. **CONTRACTOR** shall carry Workers' Compensation insurance to cover obligations imposed by federal and state statutes having jurisdiction of **CONTRACTOR'S** employees engaged in the performance of the work or services, as well as Employer's Liability insurance of not less than \$100,000 for each accident, \$100,000 disease for each employee, and \$500,000 disease policy limit.

CONTRACTOR waives all rights against **COUNTY** and its agents, officers, directors and employees for recovery of damages to the extent these damages are covered by the Workers' Compensation and Employer's Liability or commercial umbrella liability insurance obtained by **CONTRACTOR** pursuant to this agreement.

In case any work is subcontracted, **CONTRACTOR** will require the Subcontractor to provide Workers' Compensation and Employer's Liability insurance to at least the same extent as required of **CONTRACTOR**.

4.1.4 Certificates of Insurance.

4.1.4.1 Prior to commencing work or services under this Contract, Contractor shall furnish the County with certificates of insurance, or formal endorsements as required by the Contract in the form provided by the County, issued by Contractor's insurer(s), as evidence that policies providing the required coverage, conditions and limits required by this Contract are in full force and effect. Such certificates shall identify this contract number and title.

4.1.4.2 Prior to commencing work or services under this Contract, Contractor shall have insurance in effect as required by the Contract in the form provided by the County, issued by Contractor's insurer(s), as evidence that policies providing the required coverage, conditions and limits required by this Contract are in full force and effect. Such certificates shall be made available to the County upon 48 hours notice. **BY SIGNING THE AGREEMENT PAGE THE CONTRACTOR AGREES TO THIS REQUIREMENT AND FAILURE TO MEET THIS REQUIREMENT WILL RESULT IN CANCELLATION OF CONTRACT.**

In the event any insurance policy(ies) required by this contract is(are) written on a "claims made" basis, coverage shall extend for two years past completion and acceptance of **CONTRACTOR'S** work or services and as evidenced by annual Certificates of Insurance.

If a policy does expire during the life of the Contract, a renewal certificate must be sent to **COUNTY** fifteen (15) days prior to the expiration date.

4.1.4.3 Cancellation and Expiration Notice.

Insurance required herein shall not be permitted to expire, be canceled, or materially changed without thirty (30) days prior written notice to the County.

4.2 NOTICES:

All notices given pursuant to the terms of this Contract shall be addressed to:

For County:

Maricopa County
Department of Materials Management
Attn: Director of Purchasing
320 West Lincoln Street
Phoenix, Arizona

For Contractor:

Educational Training Specialists. LLC
Anne Swigard
4627 E. Melinda Lane
Phoenix, Arizona 85050

4.3 REQUIREMENTS CONTRACT:

Contractor signifies its understanding and agreement by signing this document, that this Contract is a requirements contract. This Contract does not guarantee any purchases will be made. Orders will only be placed when County identifies a need and issues a purchase order.

Contractor shall take no action under this Contract unless specifically requested by County, which shall submit a written purchase order to Contractor requesting that work be performed or product be delivered.

County reserves the right to cancel purchase orders within a reasonable period of time after issuance. Should a purchase order be canceled, the County agrees to reimburse the Contractor for actual and documented costs incurred by the Contractor pursuant to the purchase order. The County will not reimburse the Contractor for any costs incurred after receipt of cancellation, or for lost profits, or shipment of product or performance of services prior to issuance of a purchase order.

Contractor agrees to accept verbal cancellation of purchase orders.

4.4 ESCALATION:

Any requests for reasonable price adjustments must be submitted thirty (30) days prior to the Contract expiration date. Requests for adjustment in cost of labor and/or materials must be supported by appropriate documentation. If County agrees to the adjusted price terms, County shall issue written approval of the change. The reasonableness of the request will be determined by comparing the request with the Producer Price Index or by performing a market survey.

4.5 TERMINATION:

County may unconditionally terminate this Contract for convenience by providing thirty (30) calendar days advance notice to the Contractor.

County may terminate this Contract if Contractor fails to pay any charge when due or fails to perform or observe any other material term or condition of the Contract, and such failure continues for more than ten (10) days after receipt of written notice of such failure from County, or if Contractor becomes insolvent or generally fails to pay its debts as they mature.

4.6 STATUTORY RIGHT OF CANCELLATION FOR CONFLICT OF INTEREST:

Notice is given that pursuant to A.R.S. § 38-511 the County may cancel this Contract without penalty or further obligation within three years after execution of the contract, if any person significantly involved in initiating, negotiating, securing, drafting or creating the contract on behalf of the County is at any time while the Contract or any extension of the Contract is in effect, an employee or agent of any other party to the Contract in any capacity or consultant to any other party of the Contract with respect to the subject matter of the Contract. Additionally, pursuant to A.R.S § 38-511 the County may recoup any fee or commission paid or due to any person significantly involved in initiating, negotiating, securing, drafting or creating the contract on behalf of the County from any other party to the contract arising as the result of the Contract.

4.7 OFFSET FOR DAMAGES;

In addition to all other remedies at law or equity, the County may offset from any money due to the Contractor any amounts Contractor owes to the County for damages resulting from breach or deficiencies in performance under this contract.

4.8 ADDITIONS/DELETIONS OF SERVICE:

The County reserves the right to add and/or delete products and/or services provided under this Contract. If a requirement is deleted, payment to the Contractor will be reduced proportionately to the amount of service reduced in accordance with the proposal price. If additional services and/or products are required from this Contract, prices for such additions will be negotiated between the Contractor and the County.

4.9 SUBCONTRACTING:

The Contractor may not assign this Contract or subcontract to another party for performance of the terms and conditions hereof without the written consent of the County, which shall not be unreasonably withheld. All correspondence authorizing subcontracting must reference the Proposal Serial Number and identify the job project.

4.10 AMENDMENTS:

All amendments to this Contract must be in writing and signed by both parties.

4.11 RETENTION OF RECORDS:

The Contractor agrees to retain all financial books, records, and other documents relevant to this Contract for five (5) years after final payment or until after the resolution of any audit questions which could be more than five (5) years, whichever is longer. The County, Federal or State auditors and any other persons duly authorized by the Department shall have full access to, and the right to examine, copy and make use of, any and all said materials.

If the Contractor's books, records and other documents relevant to this Contract are not sufficient to support and document that requested services were provided, the Contractor shall reimburse Maricopa County for the services not so adequately supported and documented.

4.12 AUDIT DISALLOWANCES:

If at any time County determines that a cost for which payment has been made is a disallowed cost, such as overpayment, County shall notify the Contractor in writing of the disallowance. County shall also state the means of correction, which may be but shall not be limited to adjustment of any future claim submitted by the Contractor by the amount of the disallowance, or to require repayment of the disallowed amount by the Contractor.

4.13 VALIDITY:

The invalidity, in whole or in part, of any provision of the Contract shall not void or affect the validity of any other provision of this Contract.

4.14 RIGHTS IN DATA:

The County shall have the use of data and reports resulting from this Contract without additional cost or other restriction except as provided by law. Each party shall supply to the other party, upon request, any available information that is relevant to this Contract and to the performance hereunder.

4.15 INTEGRATION

This Contract represents the entire and integrated agreement between the parties and supersedes all prior negotiations, proposals, communications, understandings, representations, or agreements, whether oral or written, express or implied.

IN WITNESS WHEREOF, this Contract is executed on the date set forth above.

CONTRACTOR

AUTHORIZED SIGNATURE

PRINTED NAME AND TITLE

ADDRESS

DATE

MARICOPA COUNTY

BY: _____
DIRECTOR, MATERIALS MANAGEMENT

DATE

BY: _____
CHAIRMAN, BOARD OF SUPERVISORS

DATE

ATTESTED:

CLERK OF THE BOARD

DATE

APPROVED AS TO FORM:

DEPUTY MARICOPA COUNTY ATTORNEY

DATE

**EXHIBIT A
PRICING**

SERIAL 05144 – RFP

PRICING SHEET S083402/B0602716 (NIGP 92416)

BIDDER NAME: Educational Training Specialists, LLC
 F.I.D./VENDOR #: W000003267
 BIDDER ADDRESS: 4627 E Melinda Lane Phoenix, AZ 85050
 BIDDER PHONE #: 480-502-8250
 BIDDER FAX #: 480-563-1172
 COMPANY WEB SITE: www.azseitraining.com
 COMPANY CONTACT (REP): Anne Swigard
 E-MAIL ADDRESS (REP): wetrainteachers@yahoo.com

WILLING TO ACCEPT FUTURE SOLICITATIONS VIA EMAIL: ☒ YES ☐ NO

ACCEPT PROCUREMENT CARD: ☒ YES ☐ NOX YES

REBATE (CASH OR CREDIT) FOR UTILIZING PROCUREMENT CARD: ☒ YES ☐ NO ☐ %

REBATE ☒ YES 1%

(Payment shall be made within 48 hrs utilizing the Purchasing Card)

INTERNET ORDERING CAPABILITY: ☐ YES ☒ NO ☐ % DISCOUNT

OTHER GOV'T. AGENCIES MAY USE THIS CONTRACT: ☐ YES ☒ NO

PAYMENT TERMS: BIDDER IS REQUIRED TO SELECT ONE OF THE FOLLOWING.

TERMS WILL BE CONSIDERED IN DETERMINING LOW BID.

FAILURE TO SELECT A TERM WILL RESULT IN A DEFAULT TO NET 30.

BIDDER MUST INITIAL THE SELECTION BELOW.

NET 10 _____

NET 15 _____

NET 20 _____

NET 30 ETS _____

NET 45 _____

NET 60 _____

NET 90 _____

2% 10 DAYS NET 30 _____

1% 10 DAYS NET 30 _____

2% 30 DAYS NET 31 _____

1% 30 DAYS NET 31 _____

5% 30 DAYS NET 31 _____

INDICATE PERCENTAGE OF M/WBE PARTICIPATION IF ANY HERE: ☐ 100 ☐ %

PLEASE INDICATE HOW YOU HEARD ABOUT THIS SOLICITATION:

NEWSPAPER ADVERTISEMENT

MARICOPA COUNTY WEB SITE

X PRE-SOLICITATION NOTICE

OTHER (PLEASE SPECIFY)

PROPOSERS SHALL UNDERSTAND, FEES/COMPENSATION OFFERED IS PER INCREMENTAL WORKSHOP NOT PER INDIVIDUAL PARTICIPANT

1.0 PRICING:

<u>ITEM DESCRIPTION</u>	<u>Fee/compensation per workshop</u>
1.1 SEI Type I Workshops	
1.1.1 SEI Type I Workshop, in full accordance with the statement of work found herein, and the proposer's response for a group of 1-35. SEI Provisional Endorsement hours.	\$2,475 /each
1.1.2 SEI Type I Workshop, in full accordance with the statement of work found herein, and the proposer's response for a group of 1-35. SEI Full Endorsement hours.	\$5,625 /each
1.1.3 SEI Type I Workshop, in full accordance with the statement of work found herein, and the proposer's response for a group of 36-50. SEI Provisional Endorsement hours.	\$2,750 /each
1.1.4 SEI Type I Workshop, in full accordance with the statement of work found herein, and the proposer's response for a group of 36-50. . SEI Full Endorsement hours.	\$6,250 /each
1.2 SEI Type II Workshops	
1.2.1 SEI Type II Workshop, in full accordance with the statement of work found herein, and the proposer's response for a group of 1-35. SEI Provisional Endorsement hours.	\$900 /each
1.2.3 SEI Type II Workshop, in full accordance with the statement of work found herein, and the proposer's response for a group of 36-50. SEI Provisional Endorsement hours.	\$1,000 /each
SEI Full Endorsement hours.	
1.1/1.2 Combination workshops - 15 hours for Provisional Endorsement Group of 1-35, in full accordance...	\$3,375 /each
1.1/1.2 Combination workshops - 15 hours for Provisional Endorsement Group of 36-50, in full accordance...	\$3,750 /each

EXHIBIT B

SCOPE OF WORK

2.0 Scope of Work

2.1 SEI TYPE I WORKSHOPS:

The trainings offered by Educational Training Specialists, LLC are based on the nine strategies shown to dramatically increase student achievement as outlined in Robert Marzano's *Classroom Strategies that Work*. The strategies for English Language Learners are highlighted in the discussion of the nine strategies he outlined as having a positive impact on student achievement. Each activity is not only well-explained, but takes participants through the cognitive development process highlighted in said activity. Participants learn the appropriate environment for ELLs, as well as necessary cognitive and emotional factors to hasten the learning process.

Through the use of Cooperative Learning structures, each activity promotes discussion and negotiation of meaning – two factors necessary for increasing the achievement of ELLs. The activities are highly and completely engaging for the participants, and a thorough explanation of why use of the particular activity impacts student achievement occurs. Finally, each activity is processed by the teacher or administrator through a modified Cornell Note system. This system labels the strategy, has the learner summarize it, recall how it was learned, and most importantly, has the participant explain how he or she will apply it in their professional environment. The application allows for mental rehearsal of the technique, and increases the likelihood that the strategy will become part of the learner's repertoire.

The training highlights how teachers can create and maintain a low-threat environment, how to make information memorable (through creating an emotional connection to the content), how to give effective instruction (one at a time), how to make the input comprehensible (not only through visually and auditorially scaffolded information, but through motivation and engagement), and how to increase vocabulary development.

Each participant in our trainings receives a manual as well as a CD that contains clean copies all of the strategies used in the training. This allows for immediate transfer and repeated use of the materials.

The 11-hour strategies workshop would include Friday and Saturday combination. The Friday session would include a 4-hour meeting (i.e. 5:30-9:30) and a Saturday 7-hour session (8-4:00, with an hour for lunch). Summer sessions would likely include two 6-hour days (1/2 hour for lunch). The presentation would be to one group of up to 50 participants.

The 25-hour strategies workshop could include 5 4-hour evening sessions plus 5 hours practicum in their professional setting, or include 5 5-hour sessions. It can be given effectively for up to 50 participants. This would application of, and reflection on, strategies learned in the training.

Educational Training Specialists, LLC Bid: Serial 05144 - RFP

2.1.1 Experience and Qualifications: The primary trainer and author of the trainings is Anne Swigard. Anne has worked with English Language Learners as certified teacher for 15 years, first as a classroom teacher (7 years - bilingual, immersion, ESL programs), and for the last 8 years as a teacher trainer, coach, and as adjunct faculty for ASU, NAU, Ottawa, Rio Salado and Chapman University. Anne's trainings have trained thousands of teachers in Arizona, both presented by her, and presented through her training of trainers materials by over 50 trainers. Anne has a Master of Arts degree in Education, with a Bilingual Endorsement. Bilingual in English and Spanish, Anne has had experience in multicultural settings, including working in schools in inner-city and suburban Phoenix, South Korea, and Okinawa, Japan. Her extensive travel throughout Mexico, Central America, and Asia lend a unique perspective to her trainings. Anne has presented at the state level and nationally on several occasions, and will present for SDR (Staff

Development Resources) this school year on the Vocabulary Development of English Language Learners.

2.2 SEI TYPE II WORKSHOPS:

The training that our company provides includes highly interactive activities that teach participants not only the required content, but interesting activities to bring back to their students. Included are the ELL Proficiency Standards (1 hour), Assessment (1 hour - both the SELP and state-mandated assessments) and Foundations (2 hours), which includes vocabulary terms of SEI, the role of culture in learning, and theories of language acquisition.

Our company would be available on Saturdays for 4-hour workshops during the school year, and in the summer during many weekdays.

Note: Under SEI Type II, our company is only applying for the 4-hour Provisional Endorsement workshop, and is not applying to do the 20 hours for the Full Endorsement.

2.2.1 Experience and Qualifications: The primary trainer and author of the trainings is Anne Swigard. Anne has worked with English Language Learners as certified teacher for 15 years, first as a classroom teacher (7 years - bilingual, immersion, ESL programs), and for the last 8 years as a teacher trainer, coach, and as adjunct faculty for ASU, NAU, Ottawa, Rio Salado and Chapman University. Anne's trainings have trained thousands of teachers in Arizona and nationally, both presented by her, and presented through her training of trainers materials by over 50 trainers. Anne has a Master of Arts degree in Education, with a Bilingual Endorsement. Bilingual in English and Spanish, Anne has had experience in multicultural settings, including working in schools in inner-city and suburban Phoenix, South Korea, and Okinawa, Japan. Her extensive travel throughout Mexico, Central America, and Asia lend a unique Educational Training Specialists, LLC

Bid: Serial 05144 - RFP perspective to her trainings. Anne will present for SDR (Staff Development Resources) this school year on the Vocabulary Development of English Language Learners.

Please note: The SEI TYPE I and SEI TYPE II TRAININGS can be combined for a 15-hour training. The required hours are as required of the bidder, and as stated by Maricopa County for their approved plan for the SEI Endorsement Trainings. Therefore, the SEI Provisional Endorsement would include 11 hours of strategies, and 4 hours of SEI TYPE II content. The availability for this type of training would be 8-4:30 on 2 Saturdays over a 4-6 week period during the school year. In the summer, it would be given on 2 consecutive days. One college credit is available for this 15-hour training for \$40 through Chapman University/

EDUCATIONAL TRAINING SPECIALISTS, LLC, 4627 E MELINDA LANE, PHOENIX, AZ 85050

Terms:	Net 30
Vendor Number:	W000003267 X
Telephone Number:	480-502-8250
Fax Number:	480-563-1172
Contact Person:	Anne Swigard
E-mail Address:	wetrainteachers@yahoo.com
Company Web Site:	www.azseitraining.com
Contract Period:	To cover the period ending January 31, 2009.